



Area Diesel Service, Inc.

CREDIT APPLICATION

Corporation Name or Trade Style: _____

Address: Shipping: _____ Billing: _____

City: _____ State: _____ Zip Code: _____

Phone No. () _____ Fax No. () _____ County: _____

Type of Organization: () Corporation () Partnership () Individual

Type of Business: _____

Date Established: _____ Principals (Officers): _____

Do You Issue Purchase Orders? _____ Approx. Monthly Purchases: _____

Purchasing Agent or Manager: _____

Who to Contact for Accounts Payable: _____

CREDIT TERMS: Net due the 10th of the month following purchase. **SERVICE CHARGE** of 2% per month will be added to all past due accounts. Service charges are due and payable.

WE (I) AGREE TO THE CREDIT TERMS AS STATED ABOVE.

In consideration for the granting of credit, we (I) submit the above information, which you may rely on as being accurate. We (I) further authorize you to investigate any and all statements contained herein and further authorize any of our (my) creditors to release information to you regarding our (my) financial status. A copy of this agreement is also as binding as the original.

In the event that I am an Iowa resident and the necessity should arise for Area Diesel Service, Inc. to place any claim in litigation against me, I agree that the claim would be under the jurisdiction of the Circuit Court of Polk County, Iowa. In the event that I am a resident of any other state and the necessity should arise for Area Diesel Service, Inc. to place any claim in litigation against me, I agree that said claim would be under the jurisdiction of the Circuit Court of Macoupin County, Illinois.

A DULY AUTHORIZED OFFICER OF THE CORPORATION MUST SIGN THIS APPLICATION OR CREDIT WILL NOT BE ESTABLISHED.

1300 North University St. - P.O. Box 115 - Carlinville, Illinois 62626
Telephone: 217-854-2641 - (800) 637-2658 - Fax: 217-854-8972
1440 N.E. 56th St. - Pleasant Hill, Iowa 50327
Telephone: 515-265-6303 - (800) 237-4692 - Fax: 515-265-8657
Website: www.arediesel.com - Email: ads@arediesel.com



Area Diesel Service, Inc.

CREDIT REFERENCES

(Must have complete names, addresses, and telephone numbers.)

1	Name _____ Address _____ City _____ State _____ Zip Code _____ Phone No. _____ Fax No. _____	2	Name _____ Address _____ City _____ State _____ Zip Code _____ Phone No. _____ Fax No. _____
3	Name _____ Address _____ City _____ State _____ Zip Code _____ Phone No. _____ Fax No. _____	4	Name _____ Address _____ City _____ State _____ Zip Code _____ Phone No. _____ Fax No. _____
5	Bank Name _____ Address _____ City _____ State _____ Zip Code _____ Account No. _____		For Resale? _____ ICC No. _____ Sales Tax Permit No. _____ Social Security No. _____ *If you have said yes to resale please include a copy of your resale certificate.*

I further certify that if any property so purchased tax free is used or consumed by the firm as to make it subject to Sales or Use Tax we will pay the tax due direct to the proper authority when state law so provides or inform the seller for added tax billing.

In addition to your credit terms, I have read and agree
to adhere to your warranty and core policies.

SIGNED
TITLE

DATE

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Area Diesel Service, Inc.

Dear Customer:

CREDIT TERMS AND RETURN POLICY

1. All accounts are due on the 10th of the following month.
2. All accounts not paid by the 20th of the month are considered overdue.
3. All accounts still overdue on the last business day of the month will have 2% interest added to the past due amount.
4. All service charges are due and payable.
5. All accounts with a past due balance, to include service charges, that are over 30 days will be placed on C.O.D.
6. All C.O.D. accounts must have their credit rating re-evaluated before being re-instated to open account.
7. Repeated delinquency may result in permanent loss of credit privileges.
8. Any check returned for insufficient funds, customer will be charged a \$25.00 bank fee (along with any additional collection fees) and account placed on cash only.
9. All merchandise returned for credit (excluding cores) must have an RMA# provided by ADS, before the customer returns product for credit. See the following:
 - a. Must send a copy of the invoice or packing slip with the product and note the RMA#.
 - b. Up to 30 days – no return charge.
 - c. Over 30 days – 15% restocking charge (to include cores).
 - d. It will be at ADS's discretion whether **ADS non-stocking** product or **special order** items may be returned.
 - e. Freight charges will not be credited (excluding warranties).
 - f. It will be at the discretion of ADS to allow merchandise to be returned to satisfy an account.

The growth of Area Diesel Service, Inc. is due to your continuous patronage. Through efficient running of business operations, we can provide for you and your customers low costs. Your cooperation in these credit and return policies will go a long way in helping us to keep your costs down. Please advise the appropriate people in your organization of these terms.

We look forward to serving you during the years to come.

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Area Diesel Service, Inc.

CORE RETURN POLICY

1. An immediate core credit will be issued if a like core is presented and turned in at the same time or the same day; provided the core meets Area Diesel Service's core acceptance policy standards.
2. We reserve the right to refuse to exchange at the flat price any core unit received for the following conditions:
 - a. Core is not in an "as removed from engine condition".
 - b. Damage from improper removal methods.
 - c. Damage from fire, wreck or water.
 - d. Damage from improper packing and shipping.
 - e. Cannibalization of units. (Cannibalizing the rebuildable parts and substituting scrap parts for exchange purposes.)
 - f. Prior disassembly of core and/or reassembled.
3. In the event that no core is presented at the time of purchase, a core charge will be added to the invoice.
4. All core charges must be paid for, or an acceptable core returned within thirty (30) days. Standard terms and conditions apply to core charges.
5. Core credit will be equal to the amount charged on the original invoice for an acceptable core.
6. Once a core charge has been paid, acceptable cores may be returned up to one year for full credit.
7. It shall be at ADS's discretion to purchase or give any credit for said core when returned after the above noted time period of one year.
8. A conversion charge may be applicable, if the core returned is not like-for-like.
9. In order for core credit to be issued, all customers **MUST** supply a copy of invoice or packing slip.

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WARRANTY POLICY

<u>Product Line</u>	<u>Months</u>	<u>Product Line</u>	<u>Months</u>
ADS injectors	12	K.K.K. Turbochargers	12
Airesearch-Garrett	12	*Kysor	24
American Bosch-Ambac	12	Mitsubishi	12
100-Series American Bosch	12	Murphy's New Gauges & switches	12
Banks Turbo Systems	24	Nippondenso	24
Banks Power Packs & Gauges	12	Rajay	12
Bendix	3	*Robert Bosch – Bosch	12
C.A.V.	12	R.B.J.D. PES-A & PES-P	24
Cummins	12	R.B. Case PES-A	24
Cummins Injectors	12	**Roosa Master	12
Cummins Turbos	12	Stanadyne & ADS Pencil Injectors	12
Detroit Injectors	12	Schwitzer Turbos	12
Detroit Blowers/Supercharges	12	*Schwitzer – New Fan Drives	24
Diesel Kiki-Zexel	12	Simms	12
Dipaco Fuel Injection Parts	12	Turbo II Precleaners	12
Holset	12	Warner-Ishi Turbochargers	12
Isspro New Instruments	12	Water Pumps (AII)	12
Lucas			
Vacuum Pumps & Pods	90 days		
Feed Pumps	Lifetime		
Water Pumps	12		
Glow Plugs	12		
Controllers & Sensors	12		
Starters & Alternators	12		

*Warranty may vary with type of unit from manufacturer.

**Some applications may be covered by a lifetime warranty.

Customers requiring warranty service on any product **MUST RETURN** the product to Area Diesel Service, Inc., along with proof of purchase of the failed item. Products failing due to defective parts or workmanship will either be repaired or replaced at Area Diesel Service, Inc.'s option. Under no circumstances does this warranty cover any product, that in the opinion of Area Diesel Service, Inc., has been subjected to engine failure, negligent use, misuse, alteration, tampering, improper maintenance, improper application, accident or fire.

Products without a failure due to defective parts or workmanship will be invoiced to the customer.

Area Diesel Service, Inc.'s, warranty does **NOT** cover progressive damage to the engine or equipment on which the product is installed. Area Diesel Service, Inc. does have product liability insurance. Legitimate claims, when the product is within the warranty period, will be considered on a one-by-one policy basis.

Items that will **NOT** be allowed for warranty consideration are mileage, transportation charges, food, lodging, equipment down-time, equipment rental, loss of profits, communication expense, removal and replacement, towing or labor in waiting or overtime labor.

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